



Business Spotlight: Target Office Products

Website: shop.targetoffice.com/ / targetoffice.com

For over 30 years, in an industry dominated by national, big-box chains and the faceless e-commerce giants, Target Office Products was founded on April 1, 1996 by Mrs. Chris Kail and her son Bill, who were ready to make their mark in the office products industry. Target Office Products is located in Pittsburgh, Pennsylvania, and is a premier full-line, general office products distributor that offers local resilience and high-touch customer service.

Target Office Products is a woman-owned, family operated and community-driven business. The team seamlessly blends a massive logistics network with the personalized, white-glove service that only a dedicated, local independent business can provide. By conducting business in an ethical manner, treating their employees and customers with respect and honesty, all will benefit and be successful.

Recognized as the MBOC Woman-owned Business of the Year, Target Office Products served as a reliable, trusted partner to a diverse base of clients across various industries, helping to ensure their day-to-day business runs smoothly. Built on a foundational culture of service that places the customer at the heart of everything they sell to the private sector, government, medical and educational facilities offering a wide variety of office products, furniture and printing services.



Today, Target Office Products has evolved into a highly stable, second-generation, family-owned local corporation which has made us the fastest growing independent office supply dealer in the Pittsburgh area. Many of the employees are industry experts who have been with the company since its founding. This remarkable staff longevity translates directly into a seamless, deeply knowledgeable experience for their clients.

Target Office Products provides streamlined procurement solutions across a sprawling inventory of over 35,000 items available for next-day delivery. This expansive catalog spans across a wide variety of commercial categories:

- Office Supplies & Stationery: Full-service provisions to keep desks stocked and productive.
- Office Furniture: Expert sourcing of professional furniture, completely assembled and installed by their team.
- Facility, Janitorial & Breakroom: Comprehensive stock including janitorial essentials, coffee service, personal care products, and PPE.
- Custom Printing & Promotional Items: Specialized custom printing and promotional merchandise tailored to boost corporate branding.

For mor information about Target Office Products:

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Certifications: Certified WBENC (Women's Business Enterprise)

Key NAICS Codes:

- 424120: Stationery and Office Supplies Merchant Wholesalers
- 423210: Furniture Merchant Wholesalers
- 424110: Printing and Writing Paper Merchant Wholesalers
- 423420: Office Equipment Merchant Wholesalers